

## Managed Print Services

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### Offering Overview

As the leader in Managed Print Services (MPS) our proven track record of providing fully customized and cost effective solutions is unmatched. We guarantee the quality of our work, allowing our clients significant printing and imaging savings across their device fleet. As imaging and printing remain critical business operations, businesses demand ever-greater performance at reduced costs. Our deep experience across most OEM platforms allows us to address problems in any environment.

### Features

- Fleet management of printers, copiers, and multifunction devices
- Copier, printer, and multifunction document center repair
- Ink and toner supplies delivered, including OEM standard
- Warranty and non-warranty break-fix repair
- Remote monitoring and preventative maintenance
- Install, Move, Add, Change and Disposal (IMAC-D) services
- Technology upgrade and optimization
- Reporting and analytics
- Hot-swap and spare devices

### Benefits

- Fixed Price-Per-Click (PPC) - automatic page counting ensures static costs for forecasting power, “pay only for what you print.”
- All break-fix and preventative maintenance services are included in the monthly PPC, enabling consistent monthly costs.
- Warranty or non-warranty parts - regardless of warranty status, all parts costs and shipping are included to ensure the highest levels of device uptime.
- Single point contact for supplies, consumables, and service for your convenience.
- Standard and customized reporting



## Why SA IT Services?

SA IT Services, the leader in IT services, possesses over 25 years of experience and understands business's need for scalability and flexible solutions provided by reliable and trustworthy staff. This is why SA IT leads the industry by providing clients with full time W-2 badged and certified employees. Our team, of over 400 dedicated IT professionals provides responsive support services anywhere nationwide.

We possess the expertise of Certified Six Sigma Black Belts, CCNAs, CCIEs, and Microsoft professionals. SA IT, Solution Architects analyze the current environment for our clients and we develop solutions which optimize their IT investment to generate higher operating capabilities at economical costs. Whether that means new hardware and software or new network architecture, our service professionals ensure the highest service levels at any price range. SA IT can handle sudden issues without causing delays for our customers. Having these failover capabilities within your company prevents service outages and downtime.

We pride ourselves in strong customer relationships and excellent service. Whether it is implementing network optimization, technology upgrade, or managed print services into your company or providing day-to-day customized IT solutions with specialized technical support, at SA IT we are your partner and not just your service provider.

TO LEARN MORE, VISIT [WWW.SAITSERVICES.COM](http://WWW.SAITSERVICES.COM)  
Contact us today at (770) 569-2828.

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